



oculus**careers**

start somewhere, end anywhere

## You want to work with us?

So, you want to work for Oculus? We can't blame you! We love working for Oculus and are always looking for great people to join our team! We are very flexible on most things, but we do have a few rules and things we look for in any new Oculites:

- You must have a passion in life. It is not all about work you know.
- People come first. Everything we do is about interacting and helping others. If you don't like people, then we probably won't like you.
- You have to be a bit crazy to work here. We look for crazy, creative yet educational ideas to help people and businesses move forward.

If this sounds like you, then what are you waiting for???? We want to hear from you. Let's get this party started.

**read about us**



**think about us**



**contact us**



## Opportunity Caller

We are a Vancouver based company providing mystery shopping services targeting the hospitality and retail sectors throughout Canada and the United States. We are currently (and ongoing) searching for voice and acting talent to conduct telephone mystery shopping via telephone and onsite mystery assessments on a contractual/project basis. If this sounds interesting and exciting to you, we would love to hear from you. We give our clients opportunities to learn and grow. Our "shoppers" are really "opportunity callers".

Some of the desired skills and requirements are:

- Impeccable English language skills. Other languages (Spanish and French) are desired.
- Have access to a personal computer with high speed internet access. Your computer skills should be intermediate to advance in using the Internet, Microsoft Office (Word & Excel), & Adobe Acrobat .
- Have access to a landline telephone (no cell phones)
- Have a clear and understandable telephone/speaking voice.
- The ability to think on your feet and "act" when given a particular scenario.
- Attention to detail and the ability to follow written instructions.
- Good written communication skills.
- Office or corporate environment related experience.
- Able to work a variety of hours.
- Most importantly, the ability to HAVE FUN!!

If you believe that being a opportunity caller sounds like fun, then we would like to hear from you. Please send us your resume and contact information.

We thank you in advance for your time. Please note that only those candidates selected will be contacted. All candidates MUST ALREADY have a valid Canadian or US working permit in order to apply.

**To apply for this position, please send your resume to [peoplecare@oculussolutions.com](mailto:peoplecare@oculussolutions.com)**

**No Telephone Calls Please**

**play- when it is this fun, you can't call it work!**



## Corporate Director of Business Development- Americas & Australasia

Oculus Business Solutions is currently requires a Corporate Director of Business Development- Americas & Australasia to lead and oversee the development and growth of profitable new business and to develop and maintain effective key agency relationships. This position will be responsible for all aspects of managing and motivating the Business Development & Marketing Team. This position will also ensure business growth through directing and managing business and operations development activities to ensure these are delivered in accordance with the organizational strategy.

At Oculus, we pride ourselves in providing a friendly, healthy and balanced work environment for our team members and contractors to enjoy. From fitness days to extended vacation time, we are more than a place to work; we are a place to stay!

**Responsible to:** Managing Director- Americas & Australasia

**Salary:** Negotiable Base plus profit sharing | **Location:** Home Based

### Key Responsibilities and Accountabilities:

- Contribute to the development and refinement of Oculus' vision and strategy
- Support the overall process of management and corporate decision-making to ensure the organization maximizes its short, medium and long-term profitability and shareholder returns
- Liaise with other executives on the implementation of the company's strategic and operational plans
- Develop, review, and report on the business development division's strategy, ensuring the strategic objectives are well understood and executed by the team

### Management of the Overall Business Development Function Including:

- Impact the profitability of the company through ensuring strategic and tactical management decisions and new business development results of
- Marketing planning and market/competitor analysis
- Develop and lead the Business Development team in sourcing, managing and implementing new business opportunities
- Present a budget for board approval and prudently manage resources within those budgetary guidelines according to company policy and within ethical corporate governance guidelines
- Maintain and develop organizational culture, values and reputation in its markets and with all staff, customers, suppliers, partners and regulatory/official bodies

### Basic Areas of Knowledge and Skills

- 10 years of experience in a sales or marketing role
- 5 years of experience within the hospitality industry
- 5 year of business development experience within a training or educational environment
- Strong presentation skills
- Good project and time management skills
- Knowledge of business and management principles in a marketing and sales role.
- Strong analytical skills
- Organizational skills
- Leadership skills
- Ability to work collaboratively & independently

This position is a full-time home office based and you are required to have a personal automobile. Travel away from home is required on a consistent basis.

**To apply for this position, please send your resume and salary expectations to the attention of:  
Managing Director at [peoplecare@oculussolutions.com](mailto:peoplecare@oculussolutions.com) | No Telephone Calls Please**

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[www.oculussolutions.com](http://www.oculussolutions.com)



## Account Culture Directors

We are a Vancouver based company providing training, marketing and mystery shopping services targeting the hospitality and service providing organizations. Our Account Culture Directors are responsible for the design and delivery of a variety of training courses, assessment services and marketing aids to Oculus customers around the world. The position involves customizing creative client training and marketing solutions in order to increase client sales and customer service levels.

The fun includes preparation and facilitation of training courses both on location and on-line including the Oculus IMPRESS™ learning programs or individual client branded learning objectives. All Account Culture Directors are responsible for performing miscellaneous account management, sales and operation duties related to training and marketing. This position requires a Bachelor's degree with a major in Training, Communications, Psychology, Business or Marketing or a related subject and 5 years of related work experience.

### Knowledge Required:

- An understanding of the hospitality business, policies and practices is desired.
- An understanding and current portfolio of marketing & design completed projects.
- Experience in Marketing, Sales or Human Resources within a corporate or hotel environment.
- Must have the ability to research, assess and write behavioral objectives.
- Must have experience in writing training materials and guides.
- Extensive experience in group presentation and facilitation. Excellent verbal/written communication skills as well as strong interpersonal skills.
- Ability to use a variety of adult learning/marketing concepts and principles.
- Ability to use Microsoft Office Suite, Photoshop & other Adobe Products, Basic HTML & CSS, and general data management software.

This position is a home office based and you are required to have a personal automobile. Travel away from home may be required on a consistent basis.

If you believe that being an Account Culture Director sounds like fun, then we would like to hear from you. Please send us your resume and contact information.

**To apply for this position, please send your resume to [peoplecare@oculussolutions.com](mailto:peoplecare@oculussolutions.com)**

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